

Products + Services provided by members of **BUSINESS NORTH SHORE**

BUSINESS BROKERS

BCI Business Brokers provides agency services to those wishing to buy or sell a business. Over 30 years of experience has led BCI to develop an expertise that ensures that the process of selling or buying is smooth and effective. BCI also assists business owners to increase the value of your business

Company: BCI Business Brokers
Contact: Tony Arena
Email: tarena@bc.com.au
Phone: 0411 888 148
Website: www.bcibusinessbrokers.com.au

BUSINESS COACHING

Through the Specialist Business Coaching Systems Questioning Process provide; Facilitation of company Operational & Strategic Plans. Manage the implementation of the planning outcomes.

Organisational Coaching. - Individual & group-MD, Managers/staff Planning & issue resolution. Client specific, facilitated, Performance Management Processes- JDS- KPIs etc. Convene & Chair Meetings- record & manage implementation of outcomes

Company: Ross Teakle & Associates P/L; T/A BCS North Shore
Contact: Ross Teakle
Email: rteakle@bccoach.com.au
Phone: 0418231497
Website: www.bccoach.com.au

COFFEE AND FOOD BAR

I put the Zar in ZarBar. We provide excellent coffee and fresh food options to fuel your day. Established in 2006, we've seen a lot of competition come and go and believe our success is based on high quality product and consistency of service.

8 Clarke Street, Crows Nest

TO ORDER AND PICK UP: SMS to: 0413 732 531

Company: ZarBar
Contact: Zar Bingham
Email: zar@zarbar.com.au
Phone: 0434143918 (not for orders - use mobile above)
Website: www.zarbar.com.au

DESIGN - ILLUSTRATION AND TEXTILE

Marta Madison is owner of Drawn to Fashion, an illustration and textile design agency. She is a very experience graphic designer, print broker and has turned her attention to fashion illustration. Her studio, located in the thriving arts hub of St. Leonards, is a hive of activity, where she runs textile workshops and open days. She is exhibiting her felted wearables in Chatswood during August-September 2016 at 31 Victor St.

Company: Drawn to Fashion
Contact: Marta Madison
Phone: 0419251705
Email: marta@drawntodashion.com.au
Website: www.drawntofashion.com.au

FINANCE BROKERS

Business Loans/Personal/Later Life Finance

We help seniors finance a better lifestyle or a dignified retirement.

This is achieved by using portion of the equity in their homes whilst they continue to live in it.

The process is called "equity release" and includes Reverse Mortgages and Aged Care finance.

Company: Later in Life Finance
A division of - Select Financial Services (NSW) Pty Ltd

Contact: Wayne Rushton

Email: wayne@selectfinancialservices.com.au

Phone: 0408 769 413

Website: www.selectfinancialservices.com.au

FINANCIAL PLANNING

Financial planning services in the areas of wealth management, superannuation, insurance and retirement planning. I work with individuals and businesses to help them solve problems by providing personalised tailored advice in an easy to understand manner. I empower my clients to make the decision making process as simple as possible. I pride myself on having a culture of accountability and transparency in all that I do and I look forward to building long term relationships with my clients.

Company: MLC Advice Crows Nest

Contact: Colin Attard

Email: colin.attard@mlcadvicecentre.com.au

Phone: (02) 8047 0966

Website: www.mlcadvice.com.au/crowsnest

HEALTH

Reflexology, Japanese Cosmolifting facial, Facial reflexology, Auriculotherapy, Detox footbaths Ear candling, reconnective healing and whole food nutrition.

Company: Select Health Effects

Contact: Jill Freestone

Email: jill.selecthealth@gmail.com

Phone: 0414 327 940

Website: www.selecthealth.com.au

INSURANCE: BUSINESS AND PERSONAL

General Insurance for business and personal

Construction Industry Insurance and home warranty

Professional Indemnity

All motor and truck insurance

Company: Intertrade Insurance Solutions Pty Ltd

Contact: Warwick Andison

Email: warwicka@wgib.com.au

Phone: (02) 9477 4949

Website: www.intertradeinsurance.com.au

IT CONSULTING SERVICES

Business consulting services to companies in IT (Information Technology), Communications Technology; and IT Security fields. Our services are a significant help to our clients in helping them to increase revenues and to creating sustainable 'ecosystems' of suppliers, partners and end-users.

Company: CreatorTech

Contact: Stephen Mackay

Phone: 0438 468 348;

Email: steve@creatortech.com.

Website: www.creatortech.com

LOANS

Residential loans (including Reverse Mortgages and Accommodation Bonds) Commercial loans, Business loans, Construction/Development loans, Cash Flow loans

Company: Select Financial Services (NSW) Pty Ltd
Contact: Carol Shapley
Email: carol@selectfinancialservices.com.au
Phone: 0408 488 755
Website: www.selectfinancialservices.com.au

LEGAL SERVICES

Our focus is on providing a full range of legal services to our clients. We look to be part of business solutions with proactive commercial advice. Our experience in the industries and law areas in which we practice means we understand the complexities our clients face and their needs. We work with our clients to make projects happen and most importantly, to deliver innovative and practical solutions to our clients to help them achieve their commercial and personal objectives.

We pride ourselves on accessibility and ensuring the right level of expertise is provided to achieve our clients' goals for time, cost and quality. We have been carrying on legal practice for over 85 years. We bring that experience to bear for the benefit of our clients.

Bradfield & Scott Lawyers is a member of the Sydney Cove Law Group, a group of like-minded, service oriented Sydney based law firms with national and international affiliations, who regularly collaborate and assist each other and our clients to give greater depth and breadth of service to our clients.

Company: Bradfield & Scott Lawyers
Contact: John Graves
Email: Jgraves@bradscott.com.au
Phone: (02) 9233 7299
Website: www.bradscott.com.au

MARKETING

Fortissimo Business Solutions is a marketing consultancy, specialising in small business. Small business owners always seem to have a list as long as their arm of things which they know they "should" be doing but never get around to because of time limitations, and only too often do these "to-do's" revolve around marketing plans and activities.

Through the development and implementation of creative and "think-outside-the-box" marketing strategies, FBS aims to help their clients achieve a noticeable difference in their bottom line. Marketing channels can include anything from traditional print to digital and social media marketing, depending on the client's specific industry and target market requirements.

We are currently offering small businesses a free, 30-minute consultation to help establish their needs as well as offer a few practical tips they can implement themselves to help their business along.

Company: Fortissimo Business Solutions
Contact: Doreen François
Email: doreen@fortissimobusinesssolutions.com.au
Phone: 0413 155 248
Website: www.fortissimobusinesssolutions.com.au

MARKETING

PMZ Marketing is focused on helping you succeed with better marketing results!

1. PMZ Marketing provides leading eBusiness and Marketing Solutions for Small & Medium Businesses
2. PMZ Marketing works with a wide range of clients from different industries

3. PMZ Marketing delivers clients with outstanding growth through the development of high-performance eBusiness and Marketing Solutions.

We are looking forward to helping you achieve success from your business! Visit us for details at <http://www.pmzmarketing.com.au/marketing-resource-library>

Company: PMZ Marketing
Contact: Patrick Zuluaga
Email: patrick@pmzmarketing.com.au
Phone: 0403 436 889.
Website: www.pmzmarketing.com.au

PERSONAL TRAINING – HEALTH GOALS

We provide Personal Training Services, primarily 1on1 and 1on2 training and also in small groups (approx. 6 - 8 people). Body Language Personal Training Neutral Bay is a boutique, non-intimidating studio designed to help all of our clients to reach their health and training goals.

Company: Body Language Personal Training
Contact: Peter Fernley
Email: peter@bodylanguagept.com.au
Phone: (02) 9908 3656 / M 0418 662 853
Website: www.bodylanguagept.com.au

PROPERTY DEVELOPMENT COURSES

The Property Development Courses — Insights Series provides aspirant developers, site owners and industry consultants and of residential and mixed-use projects a comprehensive review of the processes required to undertake projects through a series of lectures provided by expert professionals in the industry.

This course will equip property owners and prospective developers to assess in detail the various stages, opportunities and challenges from concept to completion. Relevant case studies and presentations are provided by an experienced Development Manager / Property Lawyer / Environmental Scientist / Valuer / Development Finance Advisor.

Our real estate training courses are strategically designed to allow you to access maximum learning outcomes. We have experience in both the educational sector and in property; therefore, we have constructed the ideal course for you.

Exclusive Real Estate Training Series limited to 4-8 persons
Series by part time university lecturer with 23 years' experience managing in excess of \$450 million of projects in NSW, Australia

Expert guest presenters
Convenient location
Outstanding value for money
Network opportunities over refreshments
Certificate of Seminar Program completion

Company: Property Development Insights
Contact: Phillip Hoare
Email: phoare@propertydevelopmentinsights.com.au
Phone: (02) 9431 5375
Website: www.propertydevelopmentinsights.com.au

PROPERTY INSPECTION

Building and Pest Inspection (pre-purchase and pre-sale), Thermal imaging, Swimming pool certification

Company: Besafe Property Inspection
Contact: Fadi Keyrouz
Phone: 0404 555 335
Email: info@besafeinspections.com.au
Website: www.besafeinspections.com.au

REAL ESTATE

Real estate sales

Leasing and property management

Company: Croll Real Estate Pty Ltd

Contact: Andrew Croll

Email: andrew@croll.com.au

Phone: (02) 9908 7777

Website: www.croll.com.au

REAL ESTATE

Geoff Grist sells residential property in the Mosman Neutral Bay area and works with Tanya Barrett to deliver a stress free and profitable real estate sales experience.

Company: Richardson & Wrench Mosman Neutral Bay

Contact: Geoff Grist

Email: geoff@rwm.com.au

Phone: 0414 712 021

Website: www.geoffgrist.com.au

REAL ESTATE

The current Richardson & Wrench North Sydney office has morphed into being from the merger of First National North Sydney that was established in 1953 and the local Richardson & Wrench office that was established in 1983. It is now North Sydney's largest residential practice and also has a very significant commercial division, both specialising in sales, leasing and property management. It also offers expertise in project marketing and property financing.

Company: Richardson & Wrench North Sydney

Contact: Mark T Smith

Email: mark@rwns.com.au

Phone: (02) 9929 8944 or 0418 523 007

Website: www.rwnorthsydney.com.au

WINE on-line direct at wholesale prices

Based in Northbridge, BackVintage sells Australia-wide, a bespoke range of wines at wholesale prices, on-line, direct to the consumer.

All BackVintage wines are independently selected / endorsed by Nick Bulleid, Australia's 3rd Master of Wine.

Mike Farmilo – former senior winemaker at Penfolds/Southcorp – is the winemaker.

Rated a 5 Star winery in 2012 by James Halliday.

Most of our wines are priced at \$12.99...i.e. \$25 equivalent if you went to a conventional bottle shop.

Company: BackVintage Wines Australia

Contact: Julian Todd.

Email: jtodd@backvintage.com.au

Phone: (02) 9967 9880.

Website: www.backvintage.com.au

Workplace Health & Safety and Risk Management Consultancy

Andy Lewis is a Safety & Risk Manager with over 15 years' experience in Risk, Safety & Compliance having worked in both Europe and Australia.

Andy started WHS Australia early last year, his intention clear, to make Workplace Health and Safety & Risk Management and compliance simple, easy & user friendly.

WHS Australia have experience in assisting businesses achieve 3rd party certification to ISO standards & have experience with working with SME's through to large multi-national organisations. From basic property risk audits to Civil construction projects, WHS Australia can help you manage risk.

Company: WHS Australia

Contact: Andy Lewis

Email: whs-australia@outlook.com
Website: www.whs-australia.org

MAGIC MANNERS

Magic Manners delivers simple, fun and interactive courses on learning good manners for children ages 6 – 18. Learning good manners is an investment in every child’s future and we have created a whole new space for children to learn good manners online working at their own pace.

Company: Magic Manners
Contact: Rosalina Soto
Email: info@magicmanners.com
Phone: 0478 150 867
Website: www.magicmanners.com